



## **TERRITORY SALES MANAGER – NORTHERN CA**

### **Join Our Movement!**

Burke Playgrounds is growing rapidly and we're looking for a successful sales professional to join our team and ROCK Northern California!

### **What Moves You?**

We're not going to lie, this is a great opportunity. It requires hard work, a lot of energy and enthusiasm and an abundance of *Purple Passion* (def. a love of play, bringing play to communities and specific love of Burke and those you work with)!

- **Aggressive Sales Growth**

We have high expectations for ourselves. Our business is growing rapidly because Burke is known for exceptional play environments, great product quality and the industry's best customer service. We need a sales professional that will help us share our story with more customers in Northern CA.

- **Business Development**

This role is a combination of development and management of our Representative network and working directly with customers in the Parks & Recreation, Schools, Church, Developer/HOA, Childcare and municipal markets. You'll be actively selling and growing a dedicated sales territory by targeting strategic customers to convince them to Join Our Movement!

- **Teamwork**

We have an awesome team at Burke and the right individual for this role will fit well within our culture of teamwork, straightforward and open communication. Oh, and you need to have a passion for play!

### **On the Move**

Love to visit customers? Perfect! This role requires you to be on the road working with our collective customers. It's a great opportunity to visit with many communities and help them develop the play environment that is right for them!

### **Let's Get Moving!**

Introduce yourself by visiting this link <https://www.cindexinc.com/c/646E48> to take our Culture Index personality survey, upload your resume and **JOIN OUR MOVEMENT AT BURKE!**